

## **Loan Sale Advisory**



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#### Why Choose Rhenium Capital:

We provide loan sale advisory for nonperforming commercial real estate loans held by bank and non-bank lenders nationwide.

- EXPERTS in loan sale advisory for non-performing CRE loans.
- **EXTENSIVE** buyer database with over 60,000 investors.
- SECURE two-tiered data vaults and strict buyer vetting process protects confidential information.
- RELIABLE all-cash closings within a 30-60 day total sale cycle.

#### **NO SELLER FEES**

Our clients do not pay a fee to sell their loans. We are compensated by a purchaser's premium competitive to industry standards.

# PORTFOLIO & INDIVIDUAL SALES

Our capabilites allow us to market & sell individual loans and portfolios of any size simultaneously in any combination or pools.

# CONFIDENTIAL OR OPEN SALES

Open sales allow maximium buyer participation while confindential sales provide maximum confidentiality.



### **Contact Our Principals:**

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## **Loan Sale Advisory**

Our front end efforts on each loan sale are the reason for our track record of success. Providing the market with clear and transparent insight results in maximum buyer participation, more offers and a higher recovery value. Further indepth analysis for each of these loan sale transaction are also available on our website. (QR Code Below)



CLASS A OFFICE Non-Performing Loan Sale

Loan in monetary default on a Class A suburban office property located in the Midwest. 13 offers received from local and national investors, including an offer from a tenant in occupancy. Loan sale closed in 10 days, with zero days due diligence.



SKILLED NURSING FACILITY Non-Performing Loan Sale

Loan in maturity default on a former skilled nursing facility located in the Midwest. Asset required significant deferred maintenance to stabilize and re-license. Loan sale closed in two days - purchased by a specialized developer.



FULL SERVICE HOTEL Non-Performing Loan Sale

Loan in maturity default on an operating hotel in the Southwest. The borrower lost the hotel flag, and the asset had recent violent crime onsite. Loan sale closed with zero days due diligence and an immediate close at 92% to par.



PA/OH LOAN POOL Loan Pool Sale | Varied Statuses

Pool of 13 loans secured by 18 assets with 12 borrowers. Collateral included commercial real estate, single family residential, multifamily apartments and business assets. Loan sale closed all cash in three days.



RETAIL/FLEX CENTER
Non-Performing Loan Sale

82% occupied retail strip/flex center located in Florida. The loan was in maturity default with past due taxes and a pending borrower BK. Loan sale closed in five days after receiving +30 all cash offers from local and national investors.



GAS STATION/C-STORE Non-Performing Loan Sale

Fully occupied, operating gas station and c-store located in the Pacific Northwest. Property with onsite contamination, past due taxes, and a lien via judgment against the borrower. Loan sale closed two days after receiving all cash offers from 12 buyers.



